

船工 第184号
令和4年6月28日

会 員 各 位

一般社団法人 日本船用工業会
専務理事 安 藤 昇
(公印省略)

DEFENSE & SECURITY (D&S) 2022展示会へのカタログ参加募集について

拝啓 時下ますますご清栄のこととお喜び申し上げます。

平素から当会の事業運営について、格別のご高配を賜り厚く御礼申し上げます。

さて、当会では日本製船用機器の海外官公庁船向け輸出（防衛装備移転）を促進するため、防衛省・防衛装備庁・日本海事協会のご協力を得て海外への防衛装備移転の機会創出や安全保障貿易管理に関する情報提供を行っております。

この度、防衛装備移転の機会創出の一環として、タイで開催される防衛・セキュリティ関連の標記展示会において、（一財）日本海事協会殿のご協力を得て同協会の展示ブースに当会カタログ展示場所を設け、希望会員のカタログ展示を行うことといたしました。

つきましては、同封資料をご覧ください、本展示会にカタログ展示をご希望される場合は、同封の申込（確認）書に必要事項をご記入のうえ、来る**7月15日（金）**までに当会宛にメールにてお申し込み下さいますようお願い申し上げます。

敬 具

記

[出品募集展示会]

「DEFENSE & SECURITY (D&S) 2022展示会」

開催期間：2022年8月29日（月）～9月1日（木）

開催場所：タイ・バンコク

IMPACT Convention and Exhibition Center

展示会Webサイト：<https://www.asiandefense.com/>

[D&Sについて]

- ・2003年に開催して以来、2年に一度開催（前回は2019年）
2019年データ 出展企業：480社、45カ国のナショナルパビリオン
来場者：20,324名
- ・主催：GML Exhibition (Thailand)
- ・後援：タイ国防省 他

[添付書類及び資料]

1. 出品案内
2. 展示会出品申込(確認)書
3. (参考) D&Sパンフレット

[書類送付先]：技術部 金子 kaneko@jsmea.or.jp

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電話：080-3916-4021 Fax：03-3591-2206

以 上

DEFENSE & SECURITY (D&S) 2022展示会 参加案内

一般社団法人日本船用工業会

[展示会概要]

1. 名 称 : DEFENSE & SECURITY (D&S) 2022
2. 開催期間 : 2022年8月29日(月) ~ 9月1日(木)
3. 開催場所 : タイ・バンコク
IMPACT Convention and Exhibition Center
4. 当会参加面積 : カタログ
※詳細は別添パンフレットをご参照ください

[参加方法]

1. (一財)日本海事協会殿のブースに当会用カタログラックを設置します。
2. カタログ展示のみの参加となります。(1社最大2種類 : 各50部程度 : 5社程度の参加を想定)
3. 限られた面積のため、参加企業がご説明いただくカウンター等や商談スペースはご用意できません。

※展示イメージ(当会が過去参加した別の展示会の写真であり、今回とは異なります)



[カタログ参加 募集要領]

1. 参加料 : 15万円(税込)
2. 参加料に含まれる主な経費 :
 - (1) カタログラックの手配・設置・撤去等の費用
(カタログは当会宛てにお送りください)

[申込方法]

参加申込(確認)書を下記申込先までメールでお申し込み下さい。先着順に受付し、応募多数の場合は締切日前でも申込を締切させていただきますのであらかじめご了承ください。

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電話：080-3916-4021 Fax：03-3591-2206

[申込締切日]

2022年7月15日(金) / メール必着

[その他]

1. 申込後の内容変更

申込後、申込者の都合により参加を取り消す場合は参加料を戴きます。

2. 本「参加案内」に記載されていない事項については、別途協議により決定いたします。

以上



Ministry of Defence
Thailand



Power of Partnership



29 Aug - 1 Sep 2022

IMPACT Exhibition and Convention Center,
Bangkok, Thailand



10th
EDITION

Tri-Service Asian Defense & Security Exhibition, Conference and Networking Event

www.asiandefense.com



Power of Partnership

For 20 years, Defense & Security has been an important biennial as ASEAN's Leading Tri-Service defence and internal security event, in Bangkok, Thailand. When Defense staged its first Tri-Service for Land, Sea, and Air in Bangkok in 2003 not many countries or international manufacturers paid much attention. The addition of the Internal Security section was added to the profile in 2007 and the event was soon on a path to become one of the region's most important and dynamic exhibitions.

In celebrating the 10th Edition of Defence & Security 2022 which employs the concept of **'The Power of Partnership'**, Defense & Security's success has been built on relations that employ developing partnerships. The show has utilized its rich history of partnering with multinational corporations and manufacturers in the defense and internal security industry and has been providing outstanding opportunity for exhibitors to network, exchange knowledge, do business and initiate long-term associations based on mutual understanding, trust, and the needs of military decision-makers and related governments. At the show, all exhibitors and visitors are treated with utmost respect and discretion as neutral countries. Thailand is globally renowned for its hospitality and is the ideal location for an exhibition such as DEFENSE & SECURITY 2022.

10th
EDITION



Thailand to further raise military and internal security spending

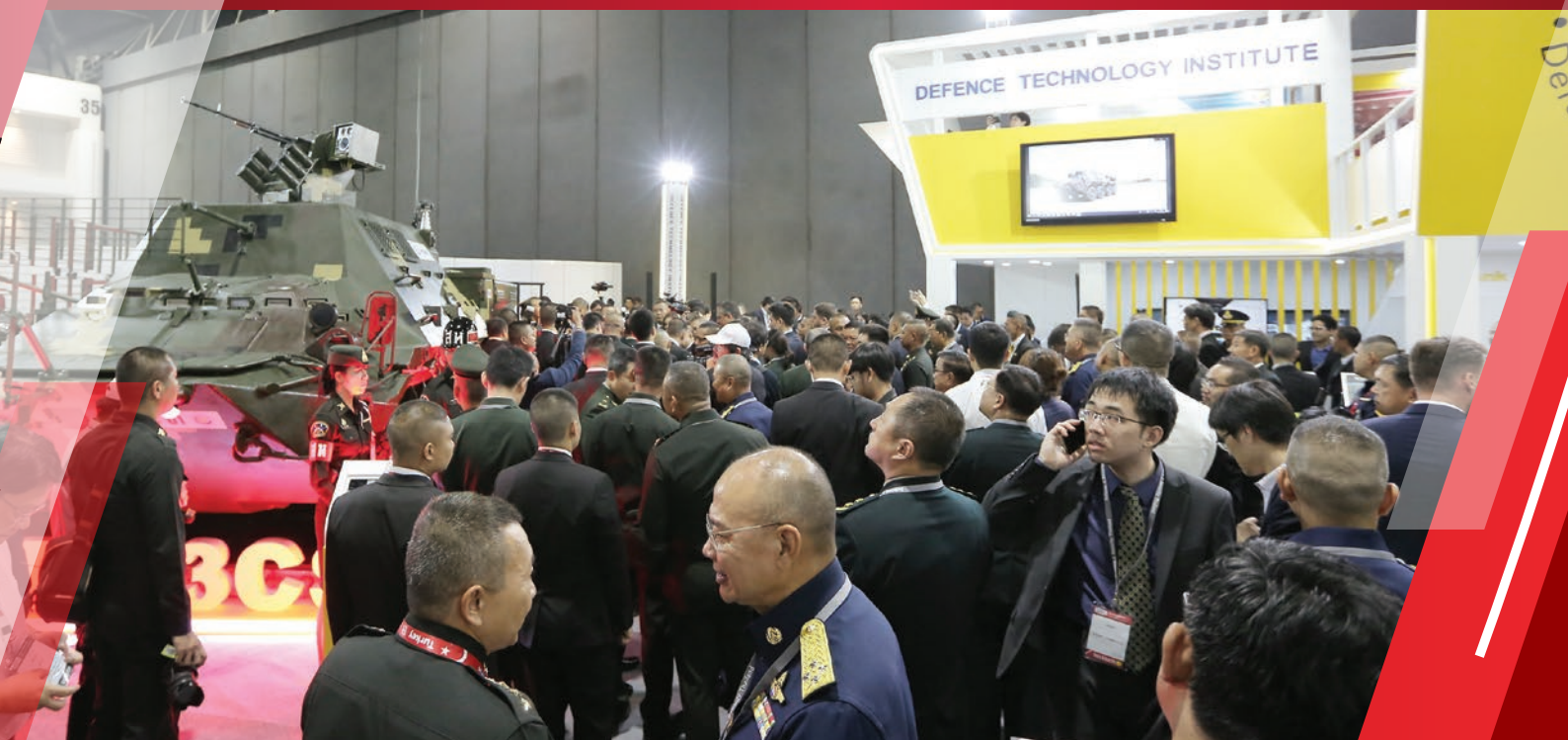
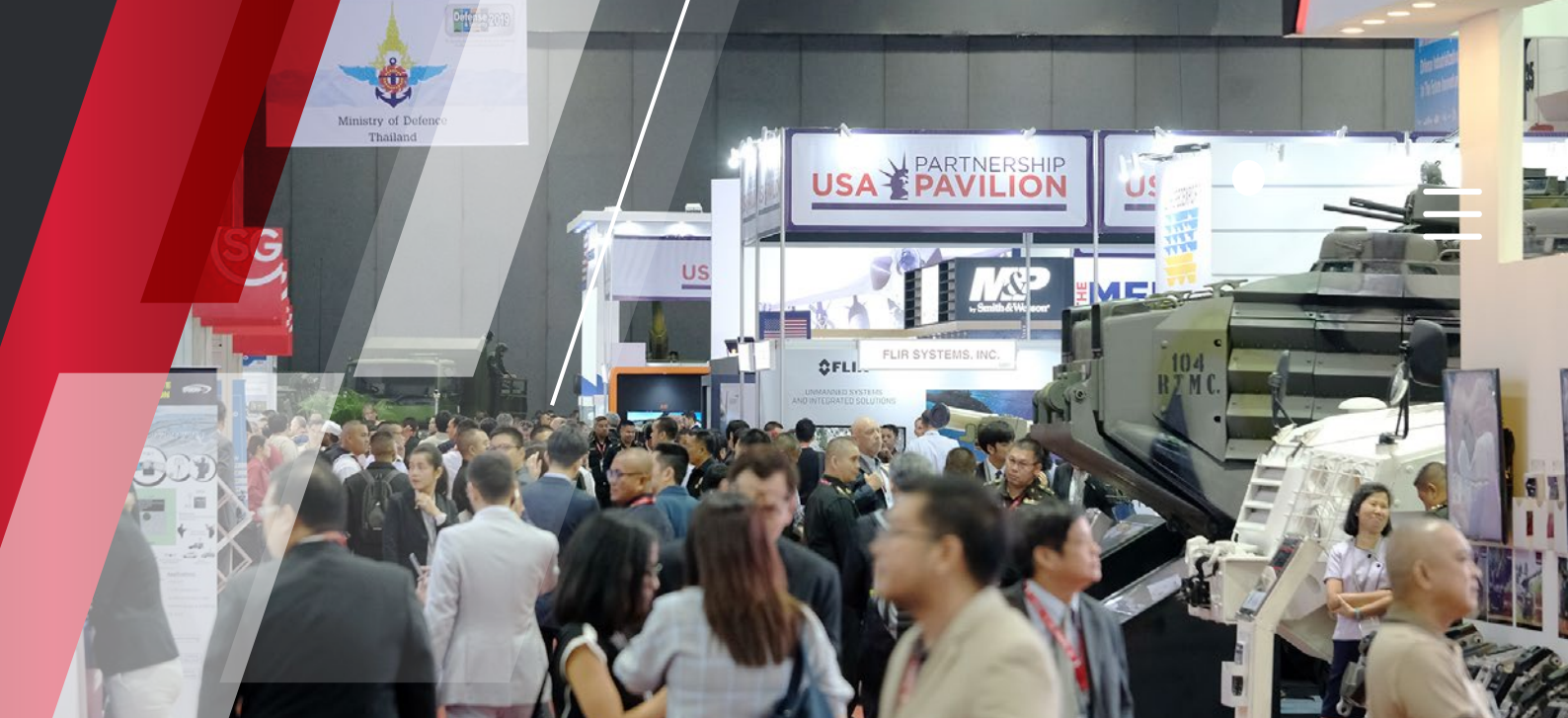
The defense spending of Thai military and law enforcement agencies primarily focuses on maintaining defense expenditure to safeguard the nation and strengthen its armed forces.

As a result, purchasing for military equipment to modernize and upgrade its military capability is essential and demand for military and defense equipment from allied countries, will continue.

For 2020 Thailand will spend USD 7.6 billion on military technology. The Thai Ministry of Defense will introduce major military reform and restructuring from 2017 to 2026. The Plan emphasizes research and development along with a focus on purchases of munitions, weapons, military vehicles, training aircraft, electronic and communication devices.

To upgrade military capabilities, the Thai military will invest in additional purchases of helicopters, fighter jets, frigates, armored vehicles, utility vehicles and internal security equipment to counter a southern insurgency. It will also strengthen its border security and provide effective response regarding natural disaster management, human smuggling, and illicit drug trafficking, cyber security, anti-terrorism and defense production. The Thai government plans to develop the domestic defense industry to reduce the country's dependence on imports and further strengthen national security.





EEC Offers Exceptional Opportunities for Partnership in Thailand

Investment in the Eastern Economic Corridor (EEC) project by the government also offers opportunities to companies for business partnerships to expand their business to Thailand and to sectors of the Defense Industry. Defense investments will receive an eight-year tax exemption. The goal for partners with local manufacturers is to help improve the country's military technology and R&D capabilities. The Thai defense industry ecosystem consists of tanks, armor and battle vehicles; handguns; drones; unmanned aerial vehicles (UAVs); military robotics; unmanned aerial watercraft; communication systems; weapons repair and more!

Major Regional Defense & Internal Security Event

Defense & Security 2022 is expected to raise the bar even higher. This biennial event and security edition were one of the most successful shows ever. Defense & Security 2021 will be held in Bangkok, Thailand from 29 August - 1 September 2022. The last exhibition was a unique window of opportunity for defense and security manufacturers to enter the ASEAN procurement market. For 2022, the event is expected to expand further with a major increase in the number of exhibitors and key decision-makers from both Thailand, ASEAN and the world.

VIEW OUR PRESENTATION



“
DEFENSE & SECURITY 2022 is a regional event of the year and you can't afford not to be missed!
 ”

VIEW OUR 2019 DAILY REPORTS

DAY 1 | DAY 2 | DAY 3 | DAY 4

Featured Highlights for 2022



Full support from the Thai Ministry of Defense and the Royal Thai Armed Forces.



Exhibits include more than **480 companies** from **45 countries** including **28 major National Pavilions**.



20 years success in presenting Thai and ASEAN business opportunities.



Attended by **387 Delegates and key Decision-Makers from 30 countries** including Ministers of Defence and Chiefs of Armed Forces.



The fastest growing and most dynamic defense and security event in ASEAN.



Regionally known for **outstanding business networking opportunities** with key decision-makers.



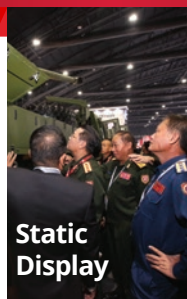
International Seminars, Conferences, Presentations and Demonstration by many of the world's top experts.

Defense & Security 2019 - An outstanding successful edition!



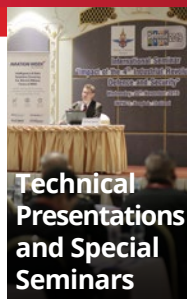
The 2019 show exceeded all expectations. It provided a unique platform for exhibitors to establish important business contacts, networks and partnership opportunities. Attended by top-brass included Defense Ministers, Chiefs of the Army, Navy and Air force, high ranking military officials and government officials from around the world. The feedback from exhibitors was excellent with the number of quality business contacts and opportunities setting records. Defense & Security has had its most successful edition to date, Take advantage of it now!

BASED ON 4 CONCEPTS.



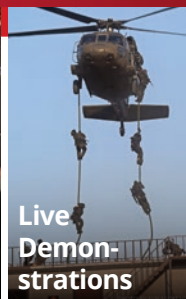
Static Display

Exhibitors can exhibit a wide variety of defense and security equipment.



Technical Presentations and Special Seminars

Most attendees are invited by the Thai Ministry of Defence with relevant topics selected by the organizing committee.



Live Demonstrations

Conducted under the supervision of the Thai Ministry of Defence. Participants will be invited by the Ministry or the exhibiting company.



Networking Opportunities

Networking activities includes the opening Ceremony, Executive Luncheon, Official Luncheon, Networking Reception, VIP Tours, G2G and B2G Meeting.

Official Delegation from ASEAN led by:

(the list is sorted by countries in alphabetical order)

ASEAN Secretariat: H.E. Dato Lim Jock Hoi, Secretary General of ASEAN

Brunei Darussalam:

- The Honourable Pehin Datu Lailaraja Major General (Retired) Dato Paduka Seri Haji Awang Halbi bin Haji Md Yussof, Second Minister of Defence
- Major General Pg Dato Paduka Seri Aminan bin Pg Hj Mahmud, Commander of the Royal Brunei Armed Forces

Cambodia:

- Samdech Pichey Sena Tea Banh, Deputy Prime Minister and Minister of National Defence
- Lieutenant General Mao Sophan, Deputy Commander of the Royal Cambodian Army and Commander of Brigade 70
- General Soeung Somnang, Commander of Royal Cambodian Air Force
- General Vong Pisen, Commander-in-Chief of the Royal Cambodian Armed Forces
- Admiral Tea Vinh, Deputy Commander-in-Chief of Royal Cambodian Armed Forces and Commander of Royal Cambodian Navy

Indonesia:

- H.E. Lt. Gen. Prabowo Subianto, Minister of Defence
- Rear Admiral Mintoro Yulianto, Vice Chief of the Indonesian Navy
- Lieutenant General Joni Supriyanto, Chief of General Staff TNI

Laos:

- H.E. Gen. Chansamone Chanyalath, Minister of National Defence
- Colonel Khamlek Sengphachanh, Chief of Lao Air Force
- Major General Pasith Thiengham, Deputy Chief of General Staff of Lao People's Army

Malaysia:

- H.E. Haji Mohamad bin Sabu, Minister of Defence
- General Tan Sri Dato' Seri Panglima Hj Ahmad Hasbullah bin Hj Mohd Nawawi, Chief of Malaysian Army
- Major General Dato' Hj Fauzi bin Saleh, Assistant Chief of Staff Human Resources, Royal Malaysian Air Force
- General Tan Sri Dato' Seri Panglima Hj Zulkifli bin Hj Zainal Abidin, Chief of Defence Force
- Vice Admiral Dato' Pahlawan Syed Zahrul bin Syed Abdullah, Eastern Fleet Commander, Royal Malaysian Navy

Myanmar:

- H.E. Lt. Gen. Sein Win, Union Minister for Defence
- Senior General Min Aung Hlaing, Commander-in-Chief of Defence Services

Philippines:

- H.E. SEC Delfin Lorenzana, Secretary of National Defense
- Lieutenant General Macairog S Alberto, Commanding General of the Philippine Army
- Lieutenant General Erickson Gloria AFP, Deputy Chief of Staff of the Armed Forces
- Major General Allen T. Paredes AFP, Commander, Air Logistics Command of the Philippines Air Force

Singapore:

- H.E. Dr. Ng Eng Hen, Minister for Defence
- Lieutenant Colonel Chin Liong Choon, Program Executive Officer, Singapore Army
- Colonel Lim Kok Hong, Head of Air Operations, Singapore Air Force
- Brigadier General Frederick Choo, Commander of 3rd Division, Singapore Armed Forces

Vietnam:

- H.E. Gen. Ngo Xuan Lich, Minister of National Defence
- Senior Colonel PHAM MANH CUONG, Deputy Director of the General Logistics Department
- Senior Colonel NGUYEN XUAN HAI, Deputy Chief of Staff, Vietnam People's Air Force & Air Defence
- Major General DAO XUAN NGHIEP, Deputy Director General, General Department of Defence Industry
- Lieutenant General NGO MINH TIEN, Deputy Chief of the General Staff, Vietnam People's Army
- Rear Admiral TRAN NGOC QUYET, Deputy Chief of Staff, Vietnam People's Navy

Official Delegation from other countries led by:

(the list is sorted by countries in alphabetical order)

Australia: Senator the Honourable Linda Reynolds, Minister for Defence

Bahrain: Brigadier Ali Hasan Al Nuaimi (Army), Bahrain Defence Forces

China:

- H.E. Gen. Wei Fenghe, Chinese State Councilor and Minister of National Defense
- Mr. YANG Junbo, Deputy Director General, Department of Military Trade & Foreign Affairs, SASTIND

Czech Republic: H.E. Mr. Lubomir Metnar, Minister of Defence

France: Brigadier General (Armament Corps) Cyril Crozes, Director Asia-Pacific of the International Directorate of the Procurement Agency (DGA), Ministry of Defence

India: H.E. Shri Rajnath Singh, Defence Minister

Israel: Brigadier General (ret.) Yair Kulas, Director of SIBAT, Israel Ministry of Defence (IMOD)

Japan: H.E. Mr. KONO Taro, Minister of Defence

Republic of Korea: H.E. Mr. Jeong Kyeongdoo, Minister of National Defense

Mexico: Brigadier General Ignacio Murillo Rodriguez, Military and Airforce Attache of the Embassy of Mexico in Vietnam

Netherlands: Captain (Navy) Cor Kuiper, Defence Attache to Thailand

New Zealand: The Honourable Ron Mark, Minister of Defence

Oman: Brigadier Salim Saif Salim AL HOSNI, Principal Staff Officer of Royal Army of Oman

Pakistan: Lieutenant General Bilal Akbar, Chairman of Pakistan Factory Board

Poland: Brigadier General ŻABICKI Krzysztof, Chief of Radar and Radio-technical Forces Directorate, General Command of Polish Armed Forces

Russia: Col. Gen. Alexander Fomin, Deputy Minister of Defence of the Russian Federation

South Africa: Mr. Thabang Makwetla, Deputy Minister of Defence and Military Veterans

Spain: H.E. Mr. Emilio De Miguel Calabia, Ambassador Extraordinary and Plenipotentiary of the Embassy of Spain in Thailand

Turkey: Mr. Serdar DEMIREL, Vice President of Presidency of Defence Industries (SSB)

United Kingdom: Air Vice Marshal Nigel Maddox, Senior Military Advisor, Defence & Security Organisation, Department for International Trade

USA: Mr. Michael Heath, Charge d' affairs, a.i. of the US Embassy Bangkok, Representative of the US Secretary of Defense

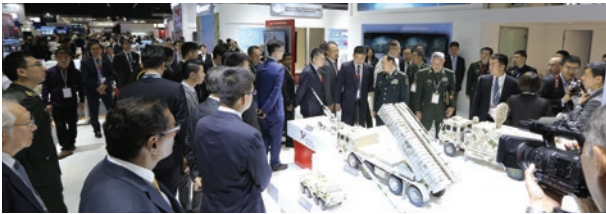
TECHNICAL PRESENTATIONS, INTERNATIONAL SEMINARS AND CONFERENCES

Running in conjunction with Defense & Security 2022 are several highly informative presentations, seminars and conferences. Attendees are invited by the Thai Ministry of Defence to visit various departments from the Thai Armed Forces. Exhibitors can take part in presenting products to a high-powered target audience. International Conferences will be conducted by experts from around the world and will cover full capabilities: ASEAN Defence Industry Collaboration, Regional Cyber Security Issues and Disaster Management.

* Please contact our representative for more information.



VISITOR PROFILES



Defense & Security 2022 is a restricted event and is for professionals only. The exhibition is open to international military personnel and is focused on high-ranking officials from the Army, Navy, and Air force of various Asian Countries. Invitations are also extended to Chiefs of Police, Customs, Coast Guard, the Ministry of Interior, and other government and private security organizations.

EXHIBITOR PROFILES

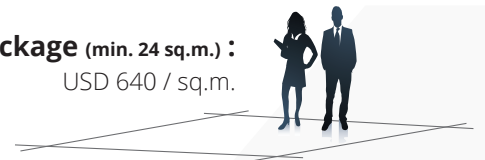


Defense & Security 2022 will feature a full display of defence and internal security equipment that includes weapons systems, guns, missiles, tanks, UAV's, transport vehicles & vessels, satellites and telecom. A wide range of electronic defense technology, fire control systems, launchers and other important military systems, both hardware and software, will also be presented. Cyber security, rescue and disaster management products and services will be on display. The Internal Security section will feature equipment that covers security products such as CCTV, intruder alarms, access & electronic security, hand guns, body armor, riot control equipment, protective gloves, night-vision technology, communication jamming devices and many other cutting-edge products from major manufacturers.

EXHIBITION RATES



Indoor Raw Space Package (min. 24 sq.m.) :
USD 640 / sq.m.



Indoor Shell Scheme Package (min. 12 sq.m.) USD 740 / sq.m.

Note: Participation rates are subject to 7% VAT.

Remark: The organizer reserves the right to adjust the participation rate should the exchange rate between Thai Baht and US Dollar changes significantly.

SPONSORSHIPS OPPORTUNITIES

By positioning your company as a Defense & Security 2022 sponsor you will gain prestige, recognition and respect from the crowd. We will be happy to customize your sponsorship so as to particularize your company. Sponsorships are handled on a first come first served basis.

THE VENUE

Defense & Security 2022 will be held at IMPACT Convention and Exhibition Center. IMPACT has easy access to the expressway system and is convenient for reaching anywhere in Bangkok. The venue is only 30 minutes from central Bangkok and 45 minutes from Suvarnabhumi Airport. It is located next to the Armed Forces Supreme Command Headquarters - the perfect venue for Defense & Security.



SALES AGENT OFFICES

For further information and booking, please contact our worldwide sales agent offices:

Austria, Belgium, Bosnia, Bulgaria, Croatia, Czech Republic, Denmark, Finland, Greece, Hungary, Luxemburg, Macedonia, Norway, Poland, Romania, Serbia & Montenegro, Slovakia, Slovenia, Sweden, The Baltic States (Estonia, Latvia, and Lithuania), UAE

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www.pexposervices.de

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